

INTERNATIONAL CONFERENCE
ON
**SUCCESSFUL BOT
PROJECTS IN EGYPT**

Le Meridien Hotel
CAIRO, EGYPT
November 14 - 16, 1999

Under the Auspices of:

H. E. Dr. Medhat Hassanein
Minister of Finance

Organized by:

Ministry of Finance
The General Authority for Governmental Services
Arab Republic of Egypt
and
Cairo Regional Centre for
International Commercial Arbitration

Sponsored by:

Commercial Law Development Program
US Department of Commerce
In cooperation with:
International Law Institute

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Program

First Day : Sunday, 14 November 1999:

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| 8:30 A.M | Check in and Registration |
| | Coffee & Tea |
| 10:00 A.M | <p>Welcome and Introductions</p> <ul style="list-style-type: none"> - Eng. Mohamed El-Shobokshy - Ms. Linda Wells - H.E. Ambassador Daniel Kurtzer - Dr. Mohamed Aboul-Enein - H.E. Dr. Medhat Hassanein |
| 11:00A.M - 11:15A.M | Coffee Break |
| 11:15A.M – 1:45P.M | <u>FIRST SESSION: CHAIRMAN PROF. DON WALLACE</u> |
| 11:15A.M - 12:00 N. | <p>Successful BOT Projects : Benefits and Challenges Why BOT Projects are Good for Egypt</p> <ul style="list-style-type: none"> -Mr. Martin Darcy -Dr.Farouk Shakweer |
| 12:00 N. – 12:15 P.M | <p>Highlights from the Electricity, Water, and Transportation BOT Projects</p> <ul style="list-style-type: none"> - Eng. Fawzya Abo Neima - Dr. Sayed Raggab -Eng. Mahmoud Kamal Al-Serengawi |
| 12:15P.M – 12:30P.M | |
| 12:30P.M – 12:45P.M | |
| 12:45P.M – 1:00P.M | <p>Overview of Upcoming BOT Projects in Egypt</p> <ul style="list-style-type: none"> -Dr. Farouk Shakweer -Dr. Sayed Raggab |
| 1:00P.M – 1:15P.M | |
| 1:15P.M – 1:45P.M | Open Discussion |
| 1:45P.M – 3:30P.M | Lunch |

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| <u>3:30 P.M – 5:30 P.M</u> | SECOND SESSION: CHAIRPERSON MS. LINDA WELLS |
| 3:30P.M – 4:30P.M | Building the Necessary Administrative and Legal Framework -Mr. Kenneth Hansen - Ms . Marcia Nordgren -Dr. Hani Sarie El-Din |
| 4:30 P.M – 5:00 P.M | Selecting a Concessionaire -Prof. Don Wallace |
| 5:00 P.M – 5:30 P.M | Open Discussion |
| 5:30 P.M | Adjourn |

PANEL

Second Day: Monday, 15 November 1999:

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| 9:30 A.M – 9:40 A.M | Overview of Day Two Events -Mr. Stephen Gardner |
| <u>9:40 A.M – 12:40 P.M</u> | THIRD SESSION: CHAIRMAN: ENG. HUSSEIN SABOUR |
| 9:40 A.M – 10:40A.M | Structuring and Financing BOT Projects (Including Bid Planning) -Prof. Don Wallace -Mr. Mohamed Kamel -Mr. Kenneth Hansen |
| 10:40A.M – 11:40A.M | Guarantees and Other Support - Ms. Marcia Nordgren - Ms. Omyma Farahat |
| 11:40A.M – 12:10P.M | Open Discussion |
| 12:10 P.M – 12:40 P.M | Coffee Break |

PANEL

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| <u>12:40 PM – 5:00 PM</u> | FOURTH SESSION: CHAIRMAN: MR. MARTIN DARCY |
| 12:40P.M – 1:40P.M | Regulating and Monitoring BOT Projects: The Operating Period - Eng. Fawzya Abo Neima -Dr. Sayed Raggab -Eng. Mahmoud Kamal Al-Serengawi |
| 1:40P.M – 2:10P.M | Transfer Terms and Conditions -Mr. Kenneth Hansen |
| 2:10 P.M – 4:00P.M | Lunch |
| 4:00P.M – 4:30 P.M | New Trends in Turn-key and BOT Project Contracts -Dr. Gamal Nassar |
| 4:30P.M – 5:00 P.M | Open Discussion |
| 5:00 P.M | Adjourn |

Third Day : Tuesday, 16 November 1999:

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| 9:30A.M – 9:40A.M | Overview of Day Three Events -Mr. Stephen Gardner |
| <u>9:40A.M – 12:15P.M.</u> | FIFTH SESSION: CHAIRMAN ENG. SHERIF EL-NAZER |
| 9:40A.M – 11:15A.M | Attracting Bidders for Upcoming BOT Projects in Egypt -Mr. Tom Thomasson -Eng. Hussein Sabour -Ms. Marcia Nordgren |
| 11:15A.M – 11:45A.M | Open Discussion |
| 11:45A.M – 12:15P.M | Coffee Break |

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| <u>12:15P.M – 2:15P.M</u> | <u>SIXTH SESSION: CHAIRMAN DR. ABOUL – ENEIN</u> | |
| | Dispute Settlement | |
| 12:15P.M – 1:30P.M | - Chief Judge Hanna Nashed Mina -Mr. Ali Shalakany -Dr. Gamal Nassar | PANEL |
| 1:30 P.M – 2:00 P.M | Open Discussion | |
| 2:00P.M – 2:15P.M | Closing Remarks | |
| 2:15P.M | Adjourn | |

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